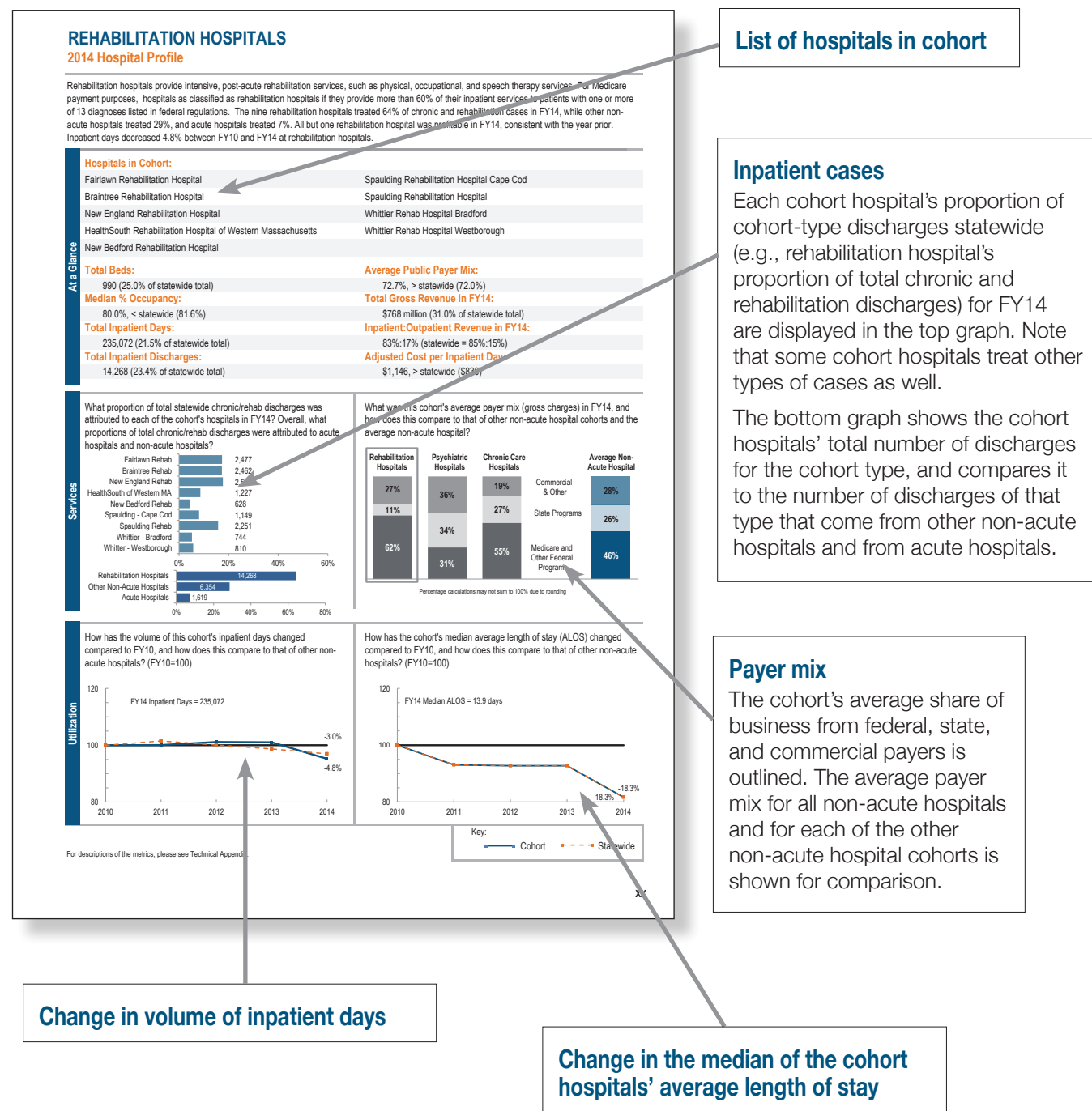


# HOW TO READ NON-ACUTE HOSPITAL COHORT PROFILES – FISCAL YEAR 2014

This sheet provides a brief introduction to the metrics on the non-acute hospital cohort-level profiles. Definitions and notes on all metrics are available in the technical appendix.



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Utilization, cost, revenue, and financial data from FY10 to FY14 is presented for each hospital in the given non-acute hospital cohort in the tables below.

# REHABILITATION HOSPITALS

## 2014 Hospital Profile

Utilization Trends	Volume of Inpatient Days					
	FY10	FY11	FY12	FY13	FY14	
	Fairlawn Rehab	28,806	29,067	32,086	33,059	32,121
	Braintree Rehab	34,500	35,303	35,405	36,528	30,803
	New England Rehab	35,534	35,413	35,815	35,580	30,526
	HealthSouth of Western MA	16,917	16,516	17,026	16,910	17,062
	New Bedford Rehab	27,606	26,841	27,635	27,788	26,807
Utilization Trends	Average Length of Stay (Days)					
	FY10	FY11	FY12	FY13	FY14	
	Fairlawn Rehab	13.9	13.8	13.6	13.3	13.0
	Braintree Rehab	17.0	15.9	15.8	15.8	12.5
	New England Rehab	14.4	14.3	15.1	14.6	12.1
	HealthSouth of Western MA	13.7	12.9	13.3	13.6	13.9
	New Bedford Rehab	50.5	53.7	48.0	43.4	42.7
Utilization Trends	Volume of Outpatient Visits					
	FY10	FY11	FY12	FY13	FY14	
	Fairlawn Rehab	12,441	9,979	10,632	10,809	12,599
	Braintree Rehab	112,898	109,884	112,983	108,775	91,137
	New England Rehab	39,051	39,055	39,003	38,043	36,301
	HealthSouth of Western MA	32,463	27,766	13,924	13,756	13,227
	New Bedford Rehab	This hospital did not provide outpatient services from FY10-FY14				
Patient Revenue Trends	Net Patient Revenue per Inpatient Day					
	FY10	FY11	FY12	FY13	FY14	
	Fairlawn Rehab	\$1,179	\$1,168	\$1,058	\$1,027	\$1,057
	Braintree Rehab	\$1,180	\$1,153	\$1,150	\$1,114	\$1,321
	New England Rehab	\$1,177	\$1,181	\$1,168	\$1,175	\$1,370
	HealthSouth of Western MA	\$1,164	\$1,192	\$1,156	\$1,164	\$1,154
	New Bedford Rehab	\$1,396	\$1,436	\$1,395	\$1,387	\$1,438
Financial Performance	Total Net Outpatient Revenue (in millions)					
	FY10	FY11	FY12	FY13	FY14	
	Fairlawn Rehab	\$0.7	\$0.7	\$0.5	\$0.7	\$0.9
	Braintree Rehab	\$10.6	\$10.5	\$10.8	\$10.5	\$9.6
	New England Rehab	\$3.1	\$3.2	\$3.0	\$3.0	\$4.3
	HealthSouth of Western MA	\$2.5	\$1.9	\$1.1	\$0.9	\$0.9
	New Bedford Rehab	This hospital did not provide outpatient services from FY10-FY14				
Financial Performance	Total Revenue, Cost, and Profit (Loss) in FY2014					
	Operating Revenue	Total Revenue	Costs	Income (Loss)	Total Margin	
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